

www.kvpcorp.com



Unleash your business potential

KVP is a business transformation solutions provider with a strong belief that our success is only when our customers succeed. Our business strategy and operating models are defined to ensure we bring this thought to life.



We work with our customers to implement customized business solutions for increasing revenues and reducing costs using collaborative delivery models. Our team delivers a combination of strategy, process design framework and technology to produce solutions that provide tangible business impact for our clients. Our models go beyond just strategy into implementation, as the key to making an impact is in successful implementation of a strategy.

Our commitment

We take accountability for the result and not just the intermediary process.

Our core values

- Passion
- Integrity
- Empathy and mutual trust
- Customer delight

Our offerings

- Solutions to increase revenues
- Solutions to reduce cost
- Solutions to improve business efficiency
- Solution to enhance employee performance and productivity

Our business philosophy

- Professional and honest service
- To be the best in everything we do
- Provide highest value with unwavering integrity

"KVP has proved to be a credible and effective business partner. I appreciate that they continually deliver as per their commitments on-time and on-budget."

Mr. Rana Kashyap, Vice President-Strategy, Maini Precision Products

Solutions to reduce cost

We work with the operational team to find alternative solutions to address cost and delivery constraints .

Services

- Outsourcing strategic consulting
- Outsourcing framework development and coordination
- Outsourcing audit services
- Build operate and transfer (BOT)



Our proposition fits customers who want support beyond just outsourcing advisory services and need implementation and coordination skills.

The benefit

We drive the strategy right up to implementation and procedure tangible results on the ground.

Customers supported

- US based Pharmaceutical products company with distribution across 55,000 outlets in USA, Canada, Europe, UK, Ireland, Turkey, Australia and New Zealand
- Canadian subsidiary of signal transmission products manufacturer
- Global Engineering firm with over 1500 employees, headquartered in US with presence in over 10 countries
- Germany based aerospace major

Our customers approach us to

- Define an outsourcing roadmap and fulfill requirements with respect to business needs
- Set-up a captive center in India to ground-up exercise and transfer / transition back at pre defined point
- Identify outsourcing options – country selection, vendor selection and coordination
- Design an outsourcing process framework
- Manage an outsourcing evaluation process - RFI to final short lists
- Conduct outsourcing audits and improve relationship with existing vendors
- Build an India footprint and establish a centre for sales and operations

“KVP played a major role in setting up a captive center for Neilmed in India to take advantage of the increased outsourcing activity. Their solutions have generated value for Neilmed and its global customers.”

Mrs. Poonam Prabhu, Managing Director, Neilmed Devices India